UNIVERSITY OF PITTSBURGH
JOSEPH M. KATZ
GRADUATE SCHOOL OF BUSINESS

Global Research Practicum (GRP)
Information Session
Overview

+ GRP Introduction

+ 2020 Destinations
  – Argentina – Prof. Jo Olson and Prof. Ahmed Elshahat
  – Scotland/England – Prof. Heidi Bartholomew
  – China – Prof. Jen Shang

+ Alumni

+ Application Timeline

+ FAQs

+ Q&A
Global Research Practicum (GRP)

"Together we create dynamic leaders who drive global business”
- Arjang A. Assad, Henry E. Haller Jr. Dean
GRP Professional Development

Prepare for the Experience
- Panther meeting, academic components

Concrete experience – “Go it”
- Travel on GRP

Reflective observation – “what?”
- Review and reflect with the help of unpacking tools

Abstract conceptualization – “so what?”
- Conclude and learn

Active experimentation – “now what?”
- Plan and try what you’ve learned; develop your story

Transferable soft skills that can be gained from global EBL

**Problem-solving skills**
- Analytical thinking
- Critical thinking
- Decision making
- Creative problem-solving
- Strategic thinking

**Cognitive skills**
- Adaptability/Flexibility
  - Entrepreneurship
- Tolerance for ambiguity
- Intercultural skills
  - Curiosity
  - Global mindset
- Work ethic
  - Initiative
  - Risk-taking
  - Motivation
  - Drive
- Self-awareness
  - Confidence

**Teamwork**
- Ability to work collaboratively

**Communication skills**

**Leadership skills**
Buenos Aires—the Paris of Latin America

- Home of the tango, soccer, steaks, Evita, Borges, Malbec, and more.
- A safe, lovely city in a beautiful country with one of the worst managed economies in the world.
- Recurrent economic challenges
  - Inflation over 50% and a recession
  - Rapidly depreciating exchange rate and now exchange controls
  - High export and import tariffs
  - Price controls on some basic products
  - Budget deficit is about 5% of GDP
  - $56 billion loan from the IMF (about its 30th loan)
  - May default on $115 billion in foreign currency bonds
Potential Visits

- Company visits
  - Central Bank
  - U.S. Commercial Service
  - Commercial Bank
  - Accounting Firm
  - Multinationals

- Cultural Visits
  - Tango class and performance
  - City tour
  - Estancia (ranch)
  - Tigre
  - Time to explore the museums, craft markets, etc.
• Technology and Innovation: The View from China

• The Chinese business environment and the differences between the mainland and Hong Kong

• China’s technology and service sectors

• Recent U.S. and Chinese policy decisions and their impact

• Potential Visits/Activities
  – BYD
  – Helen of Troy
  – WeGene
  – Walmart
  – DHL
  – Shenzhen Museum
GRP Europe (Scotland and England)
Washington, DC, Edinburgh, Scotland and London, England

- The U.S. and the UK: The Border, Brexit, Trade and Tariffs
- Borders and how the customs process works
- Trade policy and its effect on the U.S. economy
- Impact of trade policy on specific industries in the U.S., Scotland and England

- Potential Visits/Activities
  - U.S. Customs
  - Scottish Parliament
  - Kingsbarsns Company of Distillers
  - FedEx
  - Amazon
GRP Student Experience
Yuting Shi
MS Fall 2019
GRP Student Experience
Chevrick Graham
MBA Spring 2020
GRP Student Experience
Maria Roa
MBA Spring 2020
Application

abroad.pitt.edu/katzgrp
Your Home Page : Available Program Terms

To create your application, select the term and year to which you are applying. When you are ready to create the application, click on the 'Apply' button at the bottom of the page.

By clicking 'Apply,' you are giving the Study Abroad Office access to information about your complete academic record. This information will be used in determining if you are eligible to study abroad. If you have any questions regarding how we use this information, please visit abroad.pitt.edu/applicationrequirements or email us at abroad@pitt.edu.

Available Terms

| Terms         | Spring Break, 2020 |

Apply  Cancel
# Application

## Application Questionnaire(s)

Click the following to view and complete the following online questionnaire(s). You may begin a questionnaire and save it for later completion, but note that you must click Submit in order for the questionnaire to be logged as complete and ready for review.

<table>
<thead>
<tr>
<th>Title</th>
<th>Received</th>
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<tbody>
<tr>
<td>Dietary Restrictions / Preferences</td>
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<tr>
<td>GRP Application Questionnaire</td>
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<td>Passport Information</td>
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## Signature Documents

Click the following to view and digitally sign important documents to indicate your agreement and understanding.

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<tr>
<td>Disciplinary Record Review</td>
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<td>Financial Aid Instructions</td>
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Application Timeline

+ **September 30**
  - Application opens

+ **October 22**
  - Application deadline

+ **By November 5**
  - Notified of application decision

+ **November 15 (required)**
  - Panther Program Meeting
    - Day Session/Evening Session
    - $500 *non-refundable* deposit due (following meeting)

+ **January 17**
  - GRP courses begin
Program Fee covers:

- All academic-related trips
- Airfare
  - Flight deviations from the group reservation are not permitted
- Ground Transportation
- Hotels
- Some meals

*For FT students program fee paid in addition to semester tuition.

*For Professional MBA students program fee and tuition
Scholarship Opportunities for Katz Students

+ International Business Center
+ Haller Chair
+ Mancini Bakery Scholarships
Frequently Asked Questions

+ Preference for first time GRP students
  - Interest in this GRP
    • Academic and Professional Goals

+ Visa
  - U.S. Citizens do not need a visa for:
    • United Kingdom
    • Argentina
  - Will be required for China

  - International Students
    • Check with your Embassy/Foreign Office for further information
Q&A

For further inquiries or feedback:

wmcshane@katz.pitt.edu